

DES MOINES
ARTS
FESTIVAL®

SPONSORSHIP PROSPECTUS

The Des Moines Arts Festival® is Iowa's largest and most prestigious arts and cultural event drawing over 200,000 people annually to downtown Des Moines the last weekend of June. For 25 years, this free, three-day festival has served as a celebration of arts and culture and been crowned by its peers as one of the best festivals in the world!

The Festival was originally founded in 1958 as the All Iowa Art Fair. In 1998, the Festival moved downtown where it now surrounds the John and Mary Pappajohn Sculpture Park. The Festival features 190 professional visual artists. Their original artwork in a variety of mediums reflects the very best, having been juried from over 1,000 applicants. Sponsors and non-profit organizations offer a variety of interactive arts activities designed to engage and enhance the experience for our guests. Live music, performing arts and strolling street theatre provide non-stop entertainment. Culinary offerings are provided by local and regional restaurants, breweries and mobile food vendors.

Showcasing our community and state through programs and activities that reflect the vibrancy of the arts in action is where we excel. Programs include Emerging Iowa Artists, Student Art Exhibition, Community Outreach Program, Volunteer Program, and the Non-Profit Program. Each provide unprecedented opportunities for our community.

The Des Moines Arts Festival is a non-profit organization governed by a 17-member Board of Directors. The Festival is dedicated to producing a free arts and cultural event. Festival proceeds benefit the numerous local non-profit organizations and the successful sustainability of the Festival.



about the festival

CORE VALUES

INSPIRE Appreciation of the Arts

We cultivate, educate and engage our audience toward a heightened appreciation of the arts.

Celebrate ORIGINAL Art

We produce an annual celebration of outstanding original art - that is created by the hand of the artist - in a festival atmosphere.

IMPACT Community

We foster and celebrate the involvement of all people.

Promote COLLABORATION

We promote and inspire meaningful collaboration to strengthen the arts community.

Deliver the Highest STANDARDS

We value professionalism and quality. We operate in a fair and honorable manner with transparency. We are strong financial stewards. We manage with responsibility and maximize value to our partners.

Innovate STRATEGICALLY

We champion new and emerging ideas.

OUR VISION

Strengthen a Vibrant and Creative Community.

IMPACT LIVES THROUGH THE ARTS."

– Des Moines Arts Festival's
Mission Statement



FACT SHEET

Dates June 28 - 30, 2024

Times Friday, June 28 11 a.m. - 10 p.m.
Saturday, June 29 11 a.m. - 10 p.m.
Sunday, June 30 11 a.m. - 5 p.m.

Location On the streets of downtown Des Moines, Iowa's Western Gateway Park surrounding the John & Mary Pappajohn Sculpture Park

What Visual arts, performing arts, live music, film, interactive arts, community outreach and children's programs from start to finish. 190 professional juried artists. Emerging Iowa Artists. Student Art Exhibition. Two stages with live music and entertainment. Interactive arts throughout the site, including the Creative Zone. Local food and beverages including a wide variety of craft beers.

Achievements Recipient of the coveted BRAVO Award from Bravo Greater Des Moines.
Winner of over 300 Pinnacle Awards from the International Festivals & Events Association, including the prestigious Grand Pinnacle Award eleven of the last thirteen years.

Admission Free to attend, thanks to you!

Audience 63% Female, 37% Male; 35% Never Married, 49% Married; 30% with income over \$100,000; 73% own a home; 64% are college graduates and post-graduate; All ages attend with 39% between 35-60.
Demographic details available by request.

Attendance 200,000+ expected

Volunteers 377 volunteers (2022). Female: 71%, Male: 29%



All Iowa Art Fair



Art in the Park

After 40 years behind the Des Moines Art Center, Art in the Park moved downtown in 1998 and changed its name to Des Moines Arts Festival.



Art in the Park



Iowa Artists Exhibition



Des Moines Arts Festival, 1998



Des Moines Arts Festival, 2007

- Engage with an attentive, loyal and lucrative consumer base.
- Be an active contributor to Central Iowa's dynamic cultural landscape and quality of life.
- Align your brand with one of the most respected festivals in the world.
- Reach your target audience through multiple marketing and promotional opportunities.
- Help keep the Festival open and free for all people to attend.
- Take advantage of the Festival's aggressive and dynamic marketing campaign.



Liked by ddickens515 and 35 others
 desmoinesartsfestival The Student Art Exhibition presented by @GreenStateCU continues through the summer!
 Find artwork from 348 students and 104 central Iowa schools at Green State branches in Ankeny, Waukee, Altoona, Clive and West Des Moines.
 Stop by to see their work!
 July 22

you're invited

DES MOINES ARTS FESTIVAL

2022 preview celebration

presented by **AmericanEnterprise** GROUP INC.

thursday, may 26, 2022
5:30 - 7 p.m.
american enterprise group
601 6th ave.

Join us to celebrate the 25th anniversary of the Gold Grand Pinnacle Award-winning Festival, applaud the recipient of the G. David Hurd Innovator in the Arts, celebrate volunteer milestones, and experience the unveiling of the 2022 Commemorative Poster by New York artist Ella Richards.

rsvp by may 18
desmoinesartsfestival.org/preview

presenting sponsor **Nationwide** preview celebration sponsors **AmericanEnterprise** **EXILE** **Celebrity Market**



OFFICIAL FESTIVAL GUIDE

des moines arts festival. PRESENTED BY Nationwide

Western Gateway Park June 23 - 25, 2023 www.desmoinesartsfestival.org
 Friday 11 a.m. to 10 p.m. Saturday 11 a.m. to 10 p.m. Sunday 11 a.m. to 5 p.m.

Juried Art Fair presented by Nationwide featuring 190 of the nation's best artists selected from a competitive jury process / Emerging Artists Program presented by Principal / Community Outreach Program presented by MidAmerican Energy Company showcasing and supporting Central Iowa nonprofit organizations / The Billboard Mural Project Presented by Athene / Live music on the My-Vue Main Stage featuring The 502s, Silver Mead and Seneca ROOM ART! presented by MidAmerican Energy Company / Knots Stage featuring Buffalo Nichols and Joshua Roy Walker / Silent Rivers Design + Build VIP Club / Over 600 volunteers sponsored by Polk County Board of Supervisors / Student Art Exhibition and Visionary Artists Ceremony presented by GreenState Credit Union / InterroBANG Film Festival featuring 42 films from 10 countries / Green Arts Zero-Waste Sustainability Program / Artist Demonstrations Interactive Arts Activities including Prairie Meadows Spin Art / Soap Brushes / Jet Alley / Yoga in the Park / Wearable art at two Arts Festival Shops. Wide variety of beverages from Exile Brewing Company, Gateway Market and craft beers from throughout Iowa / Eclectic food booths and food trucks

#DMAF2023 | #GOWHEREITTAKEYOU

PRESENTING SPONSOR



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 Iowa Public Radio
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CONTRIBUTING SPONSORS

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 Exile Brewing Company
 Gateway Market
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Robert & Stephanie Larson
 Miers
 Scott & Kaitlin Pulver

PRODUCTION PARTNERS

Electronic Engineering
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 MH Equipment
 NB Golf Cars
 Reppert Rigging
 UnityPoint Health - Des Moines

Special thanks to the following individuals and organizations that help to make Des Moines Arts Festival a great success:
 City of Des Moines, Ford and Garford, Friends of Central Iowa Trails, Western Gateway Business & Residents



2023 SPONSORS

AMERICAN ENTERPRISE GROUP · ATHENE · ATLANTIC BOTTLING COMPANY · BRAVO GREATER DES MOINES · BUD & MARY'S · BUICK GMC · CENTRO RESTAURANT · COUNTRY LANDSCAPES · G. DAVID & TRUDY HOLMAN HURD FUND · DES MOINES RADIO GROUP · ELECTRONIC ENGINEERING · EXILE BREWING COMPANY · GATEWAY MARKET · GREENSTATE CREDIT UNION · HILLARY FIELDSEND CREATIVE SERVICES · HOTEL FORT DES MOINES · HY-VEE · IHEART MEDIA · IOWA PUBLIC RADIO · KUM & GO · MEREDITH FOUNDATION · MH EQUIPMENT · MIDAMERICAN ENERGY COMPANY · NATIONWIDE · NB GOLF CARS · PELLA WINDOWS AND DOORS OF CENTRAL IOWA · POLK COUNTY BOARD OF SUPERVISORS · PRAIRIE MEADOWS · PRINCIPAL · RENEWAL BY ANDERSEN · RUAN FOUNDATION TRUST · REPPERT RIGGING & HAULING · THRIVE FAMILY CHIROPRACTIC · TRAVEL IOWA · SILENT RIVERS DESIGN + BUILD · UNITYPOINT HEALTH - DES MOINES · VERO · VOLUNTEERLOCAL · WHO-HD · ZIEGLERCAT

des moines arts festival

JURIED ART SHOW • LIVE MUSIC ON TWO STAGES
 PERFORMING ARTS • POP-UP PERFORMANCES
 OVER 25 FREE INTERACTIVE ARTS ACTIVITIES
 INTERROBANG FILM FESTIVAL • CULINARY VENDORS
FREE ADMISSION

JUNE 23 - 25, 2023 | WESTERN GATEWAY PARK
 DESMOINESARTSFESTIVAL.ORG #GOWHEREITTAKEYOU

PRESENTING SPONSOR: Nationwide
 PREMIER SPONSORS: BRAVO, MIDAMERICAN ENERGY COMPANY, Principal
 PLATINUM SPONSOR: POLK COUNTY Board of Supervisors
 OFFICIAL SPONSORS: ATHENE, HyVee, GlaxoSmithKline

Join us alongside tens of thousands of guests from June 28-30, 2024 in the heart of downtown Des Moines to celebrate arts and culture in the Hawkeye State.

At the Des Moines Arts Festival, we believe in customizing a sponsorship package that works for you!

Whether you are looking for branding or corporate giving, we have a broad selection of opportunities that include attaching your name to a project or special event. Some of these events have a longer shelf life than the three-day festival.

If your goal is marketing, public relations or community giving, or a combination, we will find the right fit for your company. We'll work with you to design a package that accomplishes the goals of your business model.

Sponsorships range in price from \$5,000 for a basic on-site activation or promotional partnership to the \$110,000 presenting level. We entertain both cash and in-kind inquiries and encourage participation. We're proud of our generous partners who create magical and creative experiences during the Festival.



AVAILABLE BENEFITS INCLUDE:

Naming Rights: Attach your company name or brand to the Festival or specialty area within the Festival.

Printed Materials: Posters (1,000), postcards (5,000), Advertisements, and Official Program (5,000).

Electronic Newsletter: Logos, ads, mentions and editorial opportunities are available.

Advertising: Radio, television, online, and print.

Website/Social Media: Listing or brand on desmoinesartsfestival.org. Robust, active and high volume engagement with all social media channels.

News Releases: News releases issued by the Festival include sponsor names according to the level of investment. Dedicated news releases issued for certain programs and levels of investment.

Festival Program: 5,000 printed comprehensive guides to the Festival include advertisements and advertorials for sponsors.

Entry/Exit Towers: Company name or brand on towers at each major Festival entrance/exit.

Booth Space: On-site space and infrastructure to support marketing of your brand.

Collateral: Your brand on support collateral for program or other assets.

Exclusivity: Enjoy freedom from competitors.

Hospitality: Enjoy the hospitality of the Silent Rivers VIP Club, one of the nation's best designed and executed VIP suites. Complimentary food and beverages, plus the best seat in the house for viewing the Main Stage.

2024 PROGRAMS



VISUAL

Valued as one of the most prestigious juried art fairs in the country, the Festival offers an electric variety of fine art and fine craft selected from a competitive jury process.



MUSIC

Local, regional and national acts perform on the Main Stage and Roots Stage. Past headliners include The Strumbellas, Mat Kearney, Gin Blossoms, Saint Motel, lovelytheband and G. Love & Special Sauce.



PERFORMING ARTS

Dance, theatre and more perform on the streets and unexpected places. The Festival has hosted such greats as eVenti Verticali, Satyrus Jeering, the Des Moines Playhouse, Iowa Dance Theatre, and The Joffrey Ballet.



FILM

Celebrating its 17th year, the Interrobang Film Festival® merges traditional film production with public screenings of features and shorts, talk-backs, workshops and more in keeping with the Festival's value of guest interaction.



INTERACTIVE ARTS

Throughout the Festival, guests of all ages have the opportunity to get creative and hands-on with art, music, dance, and more! These activities are found in sponsor booths and the Creative Family Zone.



EDUCATIONAL PROGRAMMING

The Student Art Exhibition celebrates artists in grades K-12, exhibiting the original artwork of hundreds of students from Central Iowa schools during the Festival and for six weeks after.



COMMUNITY OUTREACH

The award-winning Community Outreach Program showcases and supports over 20 Central Iowa nonprofit organizations.



EMERGING ARTISTS

The Emerging Iowa Artist Program provides a unique opportunity for aspiring artists currently enrolled in or recently graduated from a university, college or art school to apply for exhibit space at the Festival.



INTERACTIVE ART PROJECT

Each year the Festival features a large-scale interactive art project that is assembled by the collective hands of the community. Past years projects have included the now-famous Billboard Project.



CHILDREN'S PROGRAMMING

Engaging children in the arts is an important objective because it furthers their appreciation, as well as educates. Many interactive projects are designed to stimulate children's creative process.



SUSTAINABILITY

The Festival is committed to "reduce, reuse and repurpose" with environmentally friendly initiatives and a little creativity.



PATRON PROGRAM

Patrons provide a rare opportunity to engage with the Festival through individual financial and in-kind support. Festival patrons receive a wide assortment of benefits and access to exclusive events and offerings.



VOLUNTEER

With over 800 volunteers engaged annually, the Volunteer Program is strategically positioned to support and enable the festival to reach its goals. Volunteer efforts are led by the Event Management Team, a volunteer group.



VIP CLUB

The Silent Rivers VIP Club offers an incredible hospitality experience, providing the ideal location for enjoying the Festival in style and comfort.



ARTIST DEMONSTRATIONS

Presented by emerging and professional artists, artist demonstrations expose the creative process to festival guests.



QUINCY'S ART JOURNEY

A special sensory inclusion experience for guests with special needs to enjoy the arts on their terms. The experience is filled with color, lights, textures, scents and sounds.



MERCHANDISE

The award-winning merchandise program offers a wide-range of current and fashionable original designs sold at two on-site Festival Stores and online through the Festival website.



FOOD AND BEVERAGE

A wide variety of food options, paired with Iowa's craft beers, is one way to enjoy the culinary arts at the Festival. With over 30 food booths and a variety of Food Trucks, the Festival offers an eclectic mix of flavors.

Contact Information

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NATIONWIDE PRESENTS

DES MOINES
ARTS FESTIVAL®

www.desmoinesartsfestival.org
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